



The search for and selection of a service provider, for instance an insurance broker, does not necessarily have to be time-consuming and expensive.

Situation

Besides regularly auditing service providers based on sound corporate governance, there are other reasons for performing an evaluation, namely:

- first-time collaboration with a service provider
- changes within the company such as a transaction (merger, spin-off, acquisition), an expansion abroad or into new business
- dissatisfaction with the current service provider
- chance to gain an overview of the current service provider market



consulas

consulas is an innovative consultancy specializing in strategic risk, opportunity and insurance management as well as interim and project management. We see ourselves as a trusted advisor for SMEs and large enterprises. We provide our clients with professional advice, customized services and creative solutions at all times.

Your partner for

- Strategic advice, solution finding
- Risk and opportunity management
- Insurance Broker Evaluation
- Interim und Project Management
- Process and cost optimization

Your trusted advisor



Reto Stauffer

Owner, CEO, Advisor

- ✓ MBA Rochester / EMBA University of Bern
- ✓ Associate in Risk Management
- ✓ Certified Insurance Expert
- ✓ 25 years of business experience in CH and abroad
- Memberships
- ✓ Risk Management Association e. V.
- ✓ Zurich Chamber of Commerce

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Our Solution

consulas will evaluate a service provider on your behalf. That reduces the time required to a minimum for you. Thanks to our good knowledge of the market and its players and based on well-structured and software-aided processes, we conduct efficient, independent and transparent evaluations.

We tailor the scope of the evaluation to your needs. Essentially, an evaluation involves the following steps:

- initial assessment and definition of the service you are looking for
- request for proposal of the service / analysis and rating of the offers
- discussion of the results / presentation by selected service providers
- final report as the basis for your decision, implementation

Our approach – Your value added

- optimization of the Total Cost of Risk
- professional and objective evaluation of your service provider
- simple and well-structured procedures
- transparent presentation of results and recommendation
- optimum time management, allowing you to focus on your core business

Our competence

- broad knowledge and practical experience in risk and insurance management
- good knowledge of the market and its participants
- extensive experience in advising companies in different sectors and sizes
- experience in the optimization of processes
- multilingual

Success Story

Art of project
Size of corporation
Annual savings
(after one-time consulting fee)

Evaluation + Optimization
25 – 50 employees
CHF 45'000.00

Innovative and efficient concept – a benefit for you!